WESTBANK HOMEOWNERS ASSOCIATION, INC. Monthly Meeting of the Board of Directors October 17, 2011

- 1. Establish a Quorum
- 2. Approval of Minutes
- 3. Treasurer's Report –

Including proposed 2012 budget for modification and approval and the setting of the 2012 Annual Maintenance Fee Rate.

- 4. Security Report
- 5. Community Awareness Report
- 6. Old Business
- 7. New Business
- 8. Homeowner Input
- 9. Adjournment of Meeting

WESTBANK HOMEOWNERS ASSOCIATION, INC. MEETING OF THE BOARD OF DIRECTORS September 19, 2011

STATE OF TEXAS § MINUTES COUNTY OF HARRIS §

The Westbank Homeowners Association's Meeting of the Board of Directors was held on September 19, 2011 at the Association clubhouse, 8303 West Road. Mrs. Paulann Alleman called the meeting to order at 7:30 p.m. after establishing that a quorum of the Directors was present. Other Board Members present at the meeting were Virginia Hurlbut, Shiver Nolan, James Phillips and Mark Cisneros. Also present were Tom Garth and Kathy Okulewicz representing Synergy Management Services.

MINUTES – Ms. Nolan made a motion to approve the Minutes of the August 15, 2011 Monthly Meeting as written. The motion was seconded by Ms. Hurlbut and approved with all in favor.

TREASURER'S REPORT – Mr. Garth reviewed the Profit & Loss, Budget vs. Actual figures for August 2011, and advised that the Association was about \$700 on the good side of budget. He provided details on the monthly expenses, and noted most expenses were in line with the budget.

Mr. Garth provided information on the bank balance and outstanding loans. He also noted that the collections were ahead of the same period from previous years, and the bank balance is higher than at the same period in previous years. Mr. Garth advised that the funds in the bank provided a comfortable cushion for the remainder of the year but should not be considered "excess" funds. Mr. Phillips advised that the Board would like to continue to pay off the loans, and at some point in the future there are plans for a new parking lot.

Ms. Hurlbut made a motion to approve the Treasurer's Report for August 2011 as presented. Mrs. Alleman seconded, and the motion was approved with all in favor.

NEIGHBORHOOD WATCH REPORT – Mrs. Alleman reviewed the Neighborhood Watch Report statistics for August 2011 and provided details on some of the reports.

Mrs. Alleman advised there has been a change at the Sheriff's Department which may result in different deputies being assigned to Carriage Lane.

Mrs. Alleman advised that parking regulations must be adhered to, such as being parked on the street in the proper direction and also that cars parked on the street must be locked.

There was a discussion on noise / nuisance calls.

COMMUNITY AWARENESS - Mrs. Alleman advised that National Night Out would be October 4th. After some discussion it was agreed to have a community gathering at the clubhouse and serve burgers, etc.

OLD BUSINESS - Mr. Garth requested that the Board make a motion regarding A Resolution, regarding the public filing of the New Rules and Regulations. The Resolution (copy attached and incorporated herein by reference) was approved by all Board Members with no one opposed.

A homeowner asked if there was any success in enforcing the deed restrictions since the new booklets have been distributed. Mr. Garth advised there have been over 100 letters sent but there are still the required notifications to be given. There was a discussion about the number of residents who still do not have the new booklets. Mr. Garth advised that they have been given every opportunity to get the booklets and that is why the motion is being filed in the Harris County Real Property Division.

There was a discussion regarding the prioritizing of deed restriction violation notices.

NEW BUSINESS - Ms. Custer advised there are a number of dead trees and limbs by Round Bank and the people living near this have been putting trash by the debris. Mr. Phillips will follow up. She also advised that a scrap metal dealer has been going through trash cans. Ms. Custer further suggested having a community day to clean up the park in the back of the subdivision. Mr. Phillips will look into getting equipment for this.

There was a discussion on people having parties in their driveways.

A homeowner advised of a location where an overgrown yard is obstructing traffic visibility. Other possible deed restriction violations were discussed.

There was a discussion on school bus stop and pick up locations. The kids standing for the buses are destroying people's yards, and the traffic at the pick-up areas is hazardous. Mrs. Alleman suggested possibly speaking with someone at the Cy-Fair bus barn about the problems.

Mr. Druffel thanked the Board for their help with the Susan G. Komen cancer fundraising event: Ms. Hurlbut for getting the signs out, Mr. Cisneros for translating, Mr. Phillips for providing the code to the clubhouse, and Mrs. Alleman for allowing the use of the clubhouse and equipment. He advised that quite a profit was made on the sales, and the remaining items were donated to Goodwill.

There being no further business, Mr. Phillips moved that the Meeting be adjourned. The motion was seconded by Ms. Nolan and passed with all in favor. The Meeting was adjourned at 8:40 p.m.

Secretary

Resolution Attached

WESTBANK HOMEOWNERS ASSOCIATION, INC. <u>CORPORATE RESOLUTION</u>

September 19, 2011

WHEREAS THE ASSOCIATION has for the last fourteen months, by Board Action and Homeowner Committee endeavored to create the Associations Rules and Regulations in printed form; and

WHEREAS those Rules and Regulations have been approved and accepted by the Board of Directors as the Rules and Regulations of the Association; and

WHEREAS those Rules and Regulations have been published in magazine format in Spanish and in English,

BE IT NOW RESOLVED that a copy of the Rules and Regulations, as herein and afore approved by a majority of the Board of Directors and a Committee of Homeowners, in a form appropriate for filing of record, be filed in the Real Property Records of Harris County Texas.

IT IS FURTHER RESOLVED that the President of the Association file a copy of the Rules and Regulations with the Harris County Real Property Records Division.

Resolution approved and adopted at the Board of Directors Meeting on September 19, 2011.

Profit & Loss Budget vs. Actual

September, 2011 & Y.T.D.

		Dead of	1 O	0/ -61	lan 0 44		TAL	0/ -11
lassa	Sep 11	Budget	\$ Over Budget	% of Income	Jan - Sep 11	Budget	\$ Over Budget	% of Income
	24 450 00	24 450 00	0.00	0.00/	225 727 00	225 727 00	0.00	0.00/
2011 MFEE INCOME	34,150.00	34,150.00	0.00	0.0%	335,727.00	335,727.00	0.00	0.0%
OTHER INCOME	0.00	005.00	005.00	4.0.40/	0.00	0 405 00	0.405.00	0.070/
Deed Restriction Fines	0.00	625.00	-625.00	-1.34%	0.00	3,125.00	-3,125.00	-0.67%
Service Fee - 3 Payment Option	0.00	32.00	-32.00	-0.07%	608.00	467.00	141.00	0.03%
MUD Cont. Deputy Income	11,991.00	11,991.00	0.00	0.0%	107,919.00	107,919.00	0.00	0.0%
Interest on Money Market	32.16	41.00	-8.84	-0.02%	479.33	369.00	110.33	0.02%
Interest on Operating Account	2.11		= 1 00	0.440/	6.24		400.00	0.0404
Pool Guest Fees	81.00	30.00	51.00	0.11%	81.00	250.00	-169.00	-0.04%
Coke Machine	0.00	125.00	-125.00	-0.27%	0.00	125.00	-125.00	-0.03%
Mgmt Collection Fees	0.00	0.00	0.00	0.0%	9,480.00	10,000.00	-520.00	-0.11%
Atty Collection Fees	0.00	834.00	-834.00	-1.79%	10,656.00	9,998.00	658.00	0.14%
Mgmt Deed Rstn Fees	0.00				40.00			
Atty Deed Rstn Fees	0.00	1,000.00	-1,000.00	-2.15%	0.00	4,000.00	-4,000.00	-0.86%
Penalty & Int Income	0.00	540.00	-540.00	-1.16%	90.54	4,860.00	-4,769.46	-1.02%
Mowing Income	0.00	500.00	-500.00	-1.08%	960.00	2,500.00	-1,540.00	-0.33%
Clubhouse Rental	250.00	166.00	84.00	0.18%	1,350.00	1,494.00	-144.00	-0.03%
Total OTHER INCOME	12,356.27	15,884.00	-3,527.73	-7.59%	131,670.11	145,107.00	-13,436.89	-2.88%
Total Income	46,506.27	50,034.00	-3,527.73	-7.59%	467,397.11	480,834.00	-13,436.89	-2.88%
Expense								
ADMINISTRATIVE EXPENSE								
Coke Machine	0.00	100.00	-100.00	-0.22%	76.36	100.00	-23.64	-0.01%
Sterling OLD Loan Interest	483.00	483.00	0.00	0.0%	3,665.00	4,347.00	-682.00	-0.15%
Sterling NEW Loan Interest	0.00	458.00	-458.00	-0.99%	3,832.00	4,122.00	-290.00	-0.06%
Annual Meeting	0.00	0.00	0.00	0.0%	0.00	100.00	-100.00	-0.02%
Bad Debt	988.31	1,666.00	-677.69	-1.46%	6,564.32	14,994.00	-8,429.68	-1.8%
Bank Service Charge	87.00	42.00	45.00	0.1%	925.50	378.00	547.50	0.12%
Board Meeting Expense	0.00	0.00	0.00	0.0%	33.00	100.00	-67.00	-0.01%
Postage	590.85	583.00	7.85	0.02%	5,241.77	5,247.00	-5.23	-0.0%
Donations	0.00	0.00	0.00	0.0%	0.00	250.00	-250.00	-0.05%
Newsletter Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Office Supplies	0.00	8.00	-8.00	-0.02%	92.19	72.00	20.19	0.0%
Translations-English to Spanish	0.00				77.76			
Total ADMINISTRATIVE EXPENSE	2,149.16	3,340.00	-1,190.84	-2.56%	20,507.90	29,710.00	-9,202.10	-1.97%
Community Improvements								
Events, Projects & Improvements	150.00	1,666.00	-1,516.00	-3.26%	14,247.37	14,994.00	-746.63	-0.16%
Total Community Improvements	150.00	1,666.00	-1,516.00	-3.26%	14,247.37	14,994.00	-746.63	-0.16%
ank H.O.A., Inc.			RECTOR's		,	,		2

Profit & Loss Budget vs. Actual

September, 2011 & Y.T.D.

					TOTAL				
	Sep 11	Budget	\$ Over Budget	% of Income	Jan - Sep 11	Budget	\$ Over Budget	% of Income	
CONTRACT SERVICES									
Exterminating	0.00	0.00	0.00	0.0%	193.76	300.00	-106.24	-0.02%	
Patrol Services	15,988.00	15,988.00	0.00	0.0%	143,892.00	143,892.00	0.00	0.0%	
Patrol Services - Overtime	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	
Patrol Services - Equipment	0.00	0.00	0.00	0.0%	39.38	250.00	-210.62	-0.05%	
Pool Contract Management	4,100.00	4,327.00	-227.00	-0.49%	36,660.00	42,996.00	-6,336.00	-1.36%	
Association Management	3,590.00	3,570.00	20.00	0.04%	32,380.00	32,130.00	250.00	0.05%	
Mosquito Fogging	0.00	416.00	-416.00	-0.9%	0.00	2,080.00	-2,080.00	-0.45%	
Total CONTRACT SERVICES	23,678.00	24,301.00	-623.00	-1.34%	213,165.14	221,648.00	-8,482.86	-1.82%	
DEED RESTRICTION ENFORCEMENT									
Force Mows	0.00	350.00	-350.00	-0.75%	1,040.00	3,000.00	-1,960.00	-0.42%	
Total DEED RESTRICTION ENFORCEMENT	0.00	350.00	-350.00	-0.75%	1,040.00	3,000.00	-1,960.00	-0.42%	
MAINTENANCE EXPENSE Groundskeeping Mgmt									
Landscaping Contract	3,400.00	3,500.00	-100.00	-0.22%	28,070.00	27,600.00	470.00	0.1%	
Misc. Grounds Maintenance	0.00	208.00	-208.00	-0.22%	3,030.57	1,876.00	1,154.57	0.25%	
Shrubbery	0.00	83.00	-83.00	-0.18%	255.00	751.00	-496.00	-0.11%	
Total Groundskeeping Mgmt	3,400.00	3,791.00	-391.00	-0.84%	31,355.57	30,227.00	1,128.57	0.24%	
Curb Numbering	0.00	0.00	0.00	0.0%	0.00	15,000.00	-15,000.00	-3.21%	
Tennis Court	0.00	200.00	-200.00	-0.43%	0.00	1,000.00	-1,000.00	-0.21%	
Sprinkler System	0.00	292.00	-292.00	-0.63%	2,574.00	2,628.00	-54.00	-0.01%	
Recreation Center	0.00	208.00	-208.00	-0.45%	1,840.97	1,872.00	-31.03	-0.01%	
Clubhouse	0.00	125.00	-125.00	-0.27%	363.76	1,125.00	-761.24	-0.16%	
Total MAINTENANCE EXPENSE	3,400.00	4,616.00	-1,216.00	-2.62%	36,134.30	51,852.00	-15,717.70	-3.36%	
POOL EXPENSES									
Pool Pump Repair	0.00	208.00	-208.00	-0.45%	2,243.80	1,872.00	371.80	0.08%	
Pool Repairs	0.00	167.00	-167.00	-0.36%	16,001.75	13,332.00	2,669.75	0.57%	
Swimming Identification	0.00	0.00	0.00	0.0%	1,689.98	1,000.00	689.98	0.15%	
Pool Expenses	0.00	0.00	0.00	0.0%	2,300.00	500.00	1,800.00	0.39%	
Pool Chemicals	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	-0.21%	
Pool Supplies/Equipment	0.00	0.00	0.00	0.0%	1,011.10	500.00	511.10	0.11%	
Total POOL EXPENSES	0.00	375.00	-375.00	-0.81%	23,246.63	18,204.00	5,042.63	1.08%	
PROFESSIONAL EXPENSES									
Attorney Collection Fees									
ank H.O.A. 416 Costs	Octob	ər, 2019-991	RECTORS	Package	0.00	0.00	0.00	^{0.0%} F	

Profit & Loss Budget vs. Actual

September, 2011 & Y.T.D.

					TOTAL				
	Sep 11	Budget	\$ Over Budget	% of Income	Jan - Sep 11	Budget	\$ Over Budget	% of Income	
Title Searches	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	
Atty Deed Restriction Fee	0.00	1,000.00	-1,000.00	-2.15%	0.00	4,000.00	-4,000.00	-0.86%	
Corporate Legal Fees	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	-0.11%	
Atty Collection Fee	700.00	834.00	-134.00	-0.29%	10,760.00	9,998.00	762.00	0.16%	
Total Attorney Collection Fees	700.00	1,834.00	-1,134.00	-2.44%	10,760.00	14,498.00	-3,738.00	-0.8%	
Management Collection Fees									
3 Payment Option Service Fees	0.00	32.00	-32.00	-0.07%	560.00	467.00	93.00	0.02%	
Forced Mow Admin Trip Chgs	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	-0.11%	
NSF Check Service Fees	0.00	0.00	0.00	0.0%	30.00	150.00	-120.00	-0.03%	
Collection Fees	115.00	0.00	115.00	100.0%	3,387.00	10,000.00	-6,613.00	-1.42%	
Total Management Collection Fees	115.00	32.00	83.00	0.18%	3,977.00	11,117.00	-7,140.00	-1.53%	
Translations	0.00				25.00				
Audit - Tax Preparation	0.00	0.00	0.00	0.0%	2,200.00	2,400.00	-200.00	-0.04%	
Dues & Subscriptions	0.00	0.00	0.00	0.0%	115.00	350.00	-235.00	-0.05%	
Total PROFESSIONAL EXPENSES	815.00	1,866.00	-1,051.00	-2.26%	17,077.00	28,365.00	-11,288.00	-2.42%	
TAX & INSURANCE									
D & O Insurance	333.00	333.00	0.00	0.0%	2,997.00	2,997.00	0.00	0.0%	
TCPP & Umbrella Insurance	1,875.00	1,875.00	0.00	0.0%	16,875.00	16,875.00	0.00	0.0%	
Uninsured Auto Insurance	20.00	20.00	0.00	0.0%	180.00	180.00	0.00	0.0%	
Fidelity Bond	29.00	29.00	0.00	0.0%	261.00	261.00	0.00	0.0%	
Property Tax	0.00	0.00	0.00	0.0%	9.00	30.00	-21.00	-0.0%	
Total TAX & INSURANCE	2,257.00	2,257.00	0.00	0.0%	20,322.00	20,343.00	-21.00	-0.0%	
UTILITIES									
Elec. Street Lights	5,518.70	6,250.00	-731.30	-1.57%	48,299.26	56,250.00	-7,950.74	-1.7%	
Elec. Rec Center	1,248.02	1,250.00	-1.98	-0.0%	7,941.57	11,250.00	-3,308.43	-0.71%	
Elec. Sprinklers	14.66	25.00	-10.34	-0.02%	140.50	225.00	-84.50	-0.02%	
Water - Rec. Center/Pool	1,086.42	415.00	671.42	1.44%	5,396.74	3,735.00	1,661.74	0.36%	
Water - Sprinkler	3,456.41	625.00	2,831.41	6.09%	10,197.93	5,625.00	4,572.93	0.98%	
Telephone	0.00	250.00	-250.00	-0.54%	1,359.44	2,250.00	-890.56	-0.19%	
Total UTILITIES	11,324.21	8,815.00	2,509.21	5.4%	73,335.44	79,335.00	-5,999.56	-1.28%	
Total Expense	43,773.37	47,586.00	-3,812.63	-8.2%	419,075.78	467,451.00	-48,375.22	-10.35%	
Net Income	2,732.90	2,448.00	284.90	0.61%	48,321.33	13,383.00	34,938.33	7.48%	

Westbank Homeowners Association, Inc. Balance Sheet As of September 30, 2011

	Sep 30, 11
ASSETS	
Current Assets	
Checking/Savings	
Prosperity Bank - MM	102,100.72
Prosperity Bank - OPS	44,055.41
Total Checking/Savings	146,156.13
Accounts Receivable	
Accounts Receivable	
A/R 1990's	9,185.54
A/R 2000	
A/R MAINTENANCE FEES 2000	277.44
Force mows 2000	210.00
Interest	56.19
Legal/Collection	1,426.69
PrePaid Legal	934.00
Returned Checks	259.39
Synergy Collection Fee	328.06
Total A/R 2000	3,491.77
Maintenance Fees 2001	
Force Mow 2001	395.00
Interest on Outstanding M. Fees	577.02
Maintenance Fees 2001 - Other	980.44
Total Maintenance Fees 2001	1,952.46
Maintenance Fees 2002	
2002 Attorney & Mgmt Col. Fees	935.00
Maintenance Fees 2002 - Other	654.17
Total Maintenance Fees 2002	1,589.17
Maintenance Fees 2003	
2003 Penalty & Interest	50.00
Maintenance Fees 2003 - Other	1,652.82
Total Maintenance Fees 2003	1,702.82
Maintenance Fees 2004	
2004 Forced Mows	265.00
2004 Attorney Fees	1,747.32
2004 Synergy Collection Fees	419.20
Maintenance Fees 2004 - Other	2,434.74
Total Maintenance Fees 2004	4,866.26
Maintenance Fees 2005	
2005 NSF Checks	30.00
2005 Attorney Fees	1,062.67
2005 Synergy Collection Fees	1,127.10
Maintenance Fees 2005 - Other	1,630.51
Total Maintenance Fees 2005	3,850.28
Maintenance Fees 2006	
Force Mows	280.00
2006 NSF Checks	1,358.00
2006 Interest	130.00
2006 Attorney Fees	2,216.97
2006 Synergy Collection Fees	910.00
Maintenance Fees 2006 - Other	2,861.50
oretablerin 2014 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	e 7,756.47

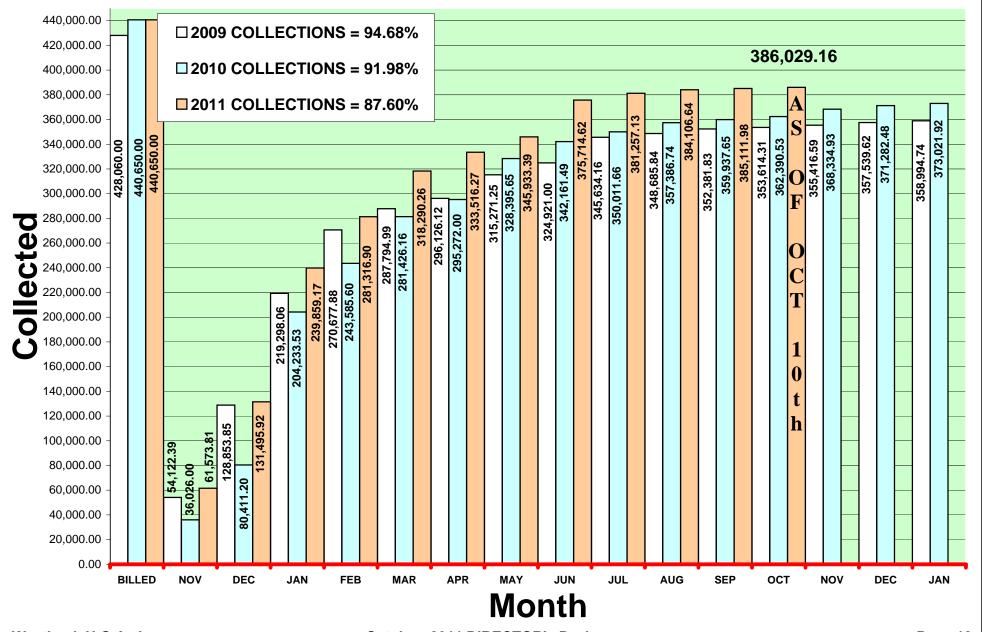
Westbank Homeowners Association, Inc. **Balance Sheet** As of September 30, 2011

	Sep 30, 11
Maintenance Fees 2007	
2007 Attorney's Fees	2,922.21
2007 Collection Fees	1,725.00
2007 Transfer & Collection Fees	1,034.00
2007 Force Mows	1,362.65
Maintenance Fees 2007 - Other	8,029.31
Total Maintenance Fees 2007	15,073.17
Maintenance Fees 2008	
2008 Interest on Account	1,063.94
2008 Forced Mows	2,213.00
2008 Attorney's Fees	17,083.33
2008 NSF	423.24
2008 Synergy - 3 Payment Option	1,334.68
Maintenance Fees 2008 - Other	15,243.79
Total Maintenance Fees 2008	37,361.98
Total Maintenance Tees 2000	57,501.50
Maintenance Fees 2009	
2009 Interest on Account	1,178.33
2009 Force Mows	2,477.88
2009 - Synergy Collect & Other	240.00
Maintenance Fees 2009 - Other	22,728.31
Total Maintenance Fees 2009	26,624.52
Total Maintenance Fees 2009	20,024.32
Maintenance Fees 2010	
2010 - Synergy Collect & Other	12,308.12
2010 - Interest on Account	3,821.33
2010 - NSF Checks	400.00
2010 - Attorney's Fees	6,727.22
Maintenance Fees 2010 - Other	34,470.25
Total Maintenance Fees 2010	57,726.92
rotar maintenance rees 2010	51,120.52
Atty Collection Trust Accout	-13,699.02
Maintenance Fees 2011	
2011 - Attorney's Fees	10,088.88
2011 - Force Mows	495.00
2011 - NSF Checks	465.47
2011 - Synergy Collection Fees	8,025.00
Maintenance Fees 2011 - Other	55,538.02
Total Maintenance Fees 2011	74,612.37
	1,012.01
Maintenance Fees 2012	-212.00
Total Accounts Receivable	231,882.71
Total Accounts Receivable	231,882.71
Other Current Assets	
Undeposited Funds	-11,991.00
Total Other Current Assets	-11,991.00
	-11,991.00
Total Current Assets	366,047.84
Fixed Assets	
Accumulated Depreciation	-206,734.00
Fixed Assets	, 0 1100
Building Remodeling	
	2,280.00
Appliances October, 2011 DIRECTOR's Package	2,200.00

Westbank Homeowners Association, Inc. Balance Sheet As of September 30, 2011

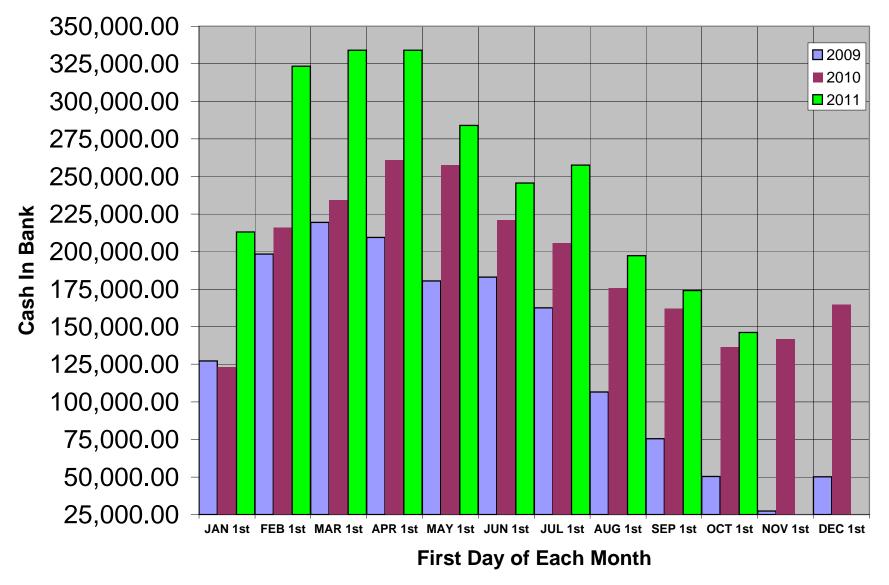
Building Remodeling - Other	Sep 30, 11 149,741.76
Total Building Remodeling	152,021.76
Building	2,172.32
Clubhouse Furniture	3,406.44
Fence	9,197.00
Gazebo	16,740.00
New Building	4,335.34
Pool Lights	11,546.51
Pool Repairs	148,507.32
Pumphouse	4,350.00
Signs	1,633.05
Swimming Pool (New Pool)	
- · ·	293,359.20
Total Fixed Assets	647,268.94
Total Fixed Assets	440,534.94
Other Assets	
Other Assets	
Pre-Paid Insurance	-363.56
Total Other Assets	-363.56
Total Other Assets	-363.56
TOTAL ASSETS	806,219.22
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-36,362.68
Total Accounts Payable	-36,362.68
,	
Other Current Liabilities	
Current liabilities	
Unearned Income from 2011 MFEES	104,923.00
Total Current liabilities	104,923.00
	. ,
Total Other Current Liabilities	104,923.00
Total Current Liabilities	68,560.32
Long Term Liabilities	
Long Term Liabilities	
Sterling Bank 100K Loan 7-30-07	75,420.55
Sterling Bank-Loan 1	51,365.90
Total Long Term Liabilities	126,786.45
Total Long Term Liabilities	126,786.45
Total Liabilities	195,346.77
Equity	
Retained Earnings	562,551.12
Net Income	48,321.33
Total Equity	610,872.45
Total Equity	010,072.43

2011 vs 2010 vs 2009 Maintenance Fee Collections



WESTBANK H.O.A., INC.

Cash in Bank - 2009 - 2010 - 2011 Comparisons



Profit & Loss PROPOSED 2012 ANNUAL BUDGET

	Jan - Dec 09	Jan - Dec 10	Jan - Dec 11	Budget 2012				
Income								
Maintenance Fee Income	428,060.00	440,650.00	440,650.00	440,650.00				
OTHER INCOME								
Deed Restriction Fines	0.00	0.00	0.00	2,500.00				
Service Fee - 3 Payment Option	750.00	1,152.00	624.00	1,000.00				
MUD Cont. Deputy Income	129,186.00	138,357.00	143,892.00	143,892.00				
Interest on Money Market	490.13	447.26	780.00	800.00				
Interest on Operating Account	0.00	0.00	10.00	50.00				
Pool Guest Fees	82.88	250.00	81.00	100.00				
Coke Machine	50.00	0.00	0.00	50.00				
Mgmt Collection Fees	12,165.00	12,626.00	9,480.00	10,000.00				
Atty Collection Fees	0.00	11,359.00	19,656.00	20,000.00				
Mgmt Deed Rstn Fees	340.00	20.00	40.00	3,000.00				
Penalty & Int Income	6,306.35	6,112.90	5,019.00	5,000.00				
Mowing Income	2,975.00	3,080.00	960.00	1,500.00				
Clubhouse Rental	2,750.00	1,650.00	1,350.00	1,500.00				
Total OTHER INCOME	155,095.36	175,054.16	181,892.00	189,392.00				
Special								
Total Income	583,155.36	615,704.16	622,542.00	630,042.00				
Expense								
Sterling OLD Loan Interest	8,979.73	8,013.26	7,500.00	7,000.00				
Sterling NEW Loan Interest	7,050.94	6,576.49	5,850.00	5,000.00				
Annual Meeting	0.00	23.79	0.00	100.00				
Bad Debt	13,662.61	20,257.73	9,000.00	18,000.00				
Bank Service Charge	500.01	1,398.57	925.50	250.00				
Board Meeting Expense	0.00	0.00	33.00	100.00				
Postage	4,460.44	6,665.38	5,272.45	7,500.00				
Office Supplies	73.59	0.00	92.19	100.00				
Translations-English to Spanish	0.00	0.00	77.76	250.00				
Total ADMINISTRATIVE EXPENSE	34,727.32	42,935.22	28,750.90	38,300.00				
Community Improvements								
Events, Projects & Improvements	1,179.20	7,705.64	14,247.37	45,000.00				
Total Community Improvements	1,179.20	7,705.64	14,247.37	45,000.00				
CONTRACT SERVICES								
Exterminating	96.88	195.32	193.76	225.00				
H.O.A., Inc.	October, 2011 DIRECTOR's Package							

Profit & Loss PROPOSED 2012 ANNUAL BUDGET

	Jan - Dec 09	Jan - Dec 10	Jan - Dec 11	Budget 2012	
Patrol Services	172,245.00	184,476.00	191,856.00	191,856.00	191856.00
Patrol Services - Overtime	600.00	600.00	600.00	600.00	
Patrol Services - Equipment	0.00	12.90	39.38	100.00	
Pool Contract Management	53,458.23	40,820.00	38,460.00	39,500.00	
Association Management	40,800.00	40,800.00	42,840.00	42,840.00	
Mosquito Fogging	2,876.45	0.00	0.00	3,500.00	
Total CONTRACT SERVICES	270,076.56	266,904.22	273,989.14	278,621.00	
DEED RESTRICTION ENFORCEMENT					
Force Mows	3,630.00	3,700.00	1,040.00	1,500.00	
Total DEED RESTRICTION ENFORCEMENT	3,630.00	3,700.00	1,040.00	1,500.00	
MAINTENANCE EXPENSE					
Groundskeeping Mgmt					
Landscaping Contract	35,400.00	35,764.00	37,000.00	37,500.00	
Misc. Grounds Maintenance	40.00	1,717.02	3,030.57	3,000.00	
Shrubbery	1,710.00	1,098.65	255.00	1,500.00	
Total Groundskeeping Mgmt	37,150.00	38,579.67	40,285.57	42,000.00	
Tennis Court	6,613.50	175.00	0.00	1,500.00	
Sprinkler System	1,469.00	3,967.00	2,574.00	2,500.00	
Recreation Center	5,107.95	-2,312.35	1,840.97	2,000.00	
Clubhouse	1,108.05	685.73	363.76	500.00	
Total MAINTENANCE EXPENSE	51,448.50	41,095.05	45,064.30	48,500.00	
POOL EXPENSES					
Pool Pump Repair	2,475.00	4,222.74	2,243.80	2,500.00	
Pool Repairs	6,367.00	1,501.36	17,500.00	5,000.00	
Swimming Identification	0.00	1,150.00	1,689.98	1,250.00	
Pool Expenses	0.00	1,112.40	2,300.00	0.00	
Pool Chemicals	160.00	1,805.00	0.00	0.00	
Pool Supplies/Equipment	135.00	452.62	1,011.10	500.00	
Total POOL EXPENSES	9,137.00	10,244.12	24,744.88	9,250.00	
PROFESSIONAL EXPENSES					
Attorney Collection Fees					
Court Costs	0.00	0.00	3,884.00	4,000.00	
Title Searches	0.00	0.00	0.00		
Atty Deed Restriction Fee	11,452.00	6,004.00	0.00	4,500.00	
Westbank H.O.A., Inc. Octobe	er, 2011 DIRECTOR's P	Package			F

Profit & Loss PROPOSED 2012 ANNUAL BUDGET

-	Jan - Dec 09	Jan - Dec 10	Jan - Dec 11	Budget 2012
Corporate Legal Fees	0.00	0.00	0.00	500.00
Atty Collection Fee	13,998.50	11,200.00	19,760.00	20,000.00
Total Attorney Collection Fees	25,450.50	17,204.00	23,644.00	29,000.00
Management Collection Fees				
3 Payment Option Service Fees	805.00	1,088.00	576.00	750.00
NSF Check Service Fees	50.00	100.00	30.00	100.00
Collection Fees	2,569.00	7,896.00	6,000.00	6,000.00
Total Management Collection Fees	3,424.00	9,084.00	6,606.00	6,850.00
Translations	0.00	0.00	25.00	250.00
Audit - Tax Preparation	2,100.00	2,200.00	2,200.00	2,350.00
Dues & Subscriptions	75.00	290.00	115.00	250.00
Total PROFESSIONAL EXPENSES	31,049.50	28,778.00	32,590.00	38,700.00
TAX & INSURANCE				
D & O Insurance	3,750.00	3,504.00	3,996.00	4,000.00
TCPP & Umbrella Insurance	28,000.00	21,300.00	22,500.00	23,000.00
Uninsured Auto Insurance	400.00	192.00	240.00	250.00
Fidelity Bond	450.00	276.00	348.00	375.00
Property Tax	46.47	20.80	9.00	9.00
Total TAX & INSURANCE	32,646.47	25,292.80	27,093.00	27,634.00
UTILITIES				
Elec. Street Lights	68,991.92	69,302.16	66,255.00	70,000.00
Elec. Rec Center	9,141.47	11,066.61	12,999.00	14,000.00
Elec. Sprinklers	209.24	270.75	250.00	275.00
Water - Rec. Center/Pool	5,042.06	4,107.05	5,396.74	7,000.00
Water - Sprinkler	5,521.52	6,829.87	11,500.00	9,000.00
Telephone	1,574.17	2,672.87	2,039.58	2,100.00
Total UTILITIES	90,480.38	94,249.31	98,440.32	102,375.00
Total Expense	524,374.93	520,904.36	545,959.91	589,880.00
Net Income	58,780.43	94,799.80	76,582.09	40,162.00